



2016 Real Rate Report[®] Snapshot

The Industry's
Leading Analysis
of Law Firm
Rates, Trends,
and Practices

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Section I: High-Level Data Cuts

Cities

2015—Real Rates for Partners and Associates						Trend Analysis (Mean)		
City	Role	<i>n</i>	First Quartile	Median	Third Quartile	2015	2014	2013
Akron, OH	Partner	33	\$262.10	\$325.00	\$360.00	\$309.20	\$305.65	\$286.40
	Associate	19	\$185.00	\$216.34	\$248.31	\$216.07	\$218.17	\$229.38
Albany, NY	Partner	60	\$244.91	\$277.50	\$357.25	\$323.72	\$292.76	\$295.20
	Associate	50	\$180.00	\$213.41	\$255.00	\$222.45	\$219.76	\$211.80
Albuquerque, NM	Partner	43	\$170.00	\$210.00	\$295.00	\$235.98	\$230.53	\$237.63
	Associate	26	\$145.00	\$150.00	\$210.00	\$169.92	\$169.91	\$174.30
Anchorage, AK	Partner	13	\$355.00	\$380.39	\$442.93	\$371.27	\$340.64	\$324.38
	Associate	7	\$232.18	\$255.00	\$310.07	\$257.89	\$242.66	n/a
Atlanta, GA	Partner	658	\$329.99	\$500.00	\$650.58	\$510.79	\$477.73	\$466.72
	Associate	693	\$227.69	\$320.00	\$430.50	\$340.47	\$323.81	\$305.20
Austin, TX	Partner	153	\$325.00	\$425.00	\$535.00	\$456.55	\$453.28	\$417.47
	Associate	120	\$235.00	\$263.00	\$339.31	\$301.95	\$302.37	\$288.13
Baltimore, MD	Partner	251	\$348.00	\$440.96	\$592.72	\$473.67	\$460.25	\$430.58
	Associate	274	\$265.00	\$325.63	\$445.72	\$353.20	\$329.51	\$314.68
Baton Rouge, LA	Partner	48	\$245.98	\$295.00	\$350.00	\$299.48	\$290.05	\$292.33
	Associate	19	\$150.00	\$190.00	\$220.98	\$194.79	\$205.59	\$200.27
Birmingham, AL	Partner	146	\$270.00	\$320.00	\$375.00	\$324.67	\$311.78	\$287.45
	Associate	111	\$200.00	\$216.00	\$265.00	\$229.63	\$217.80	\$205.87
Boise, ID	Partner	27	\$225.00	\$250.00	\$342.00	\$285.52	\$256.38	\$241.09
	Associate	15	\$145.00	\$165.00	\$209.11	\$177.77	\$188.67	\$178.40
Boston, MA	Partner	520	\$372.81	\$571.52	\$776.28	\$586.71	\$577.02	\$551.30
	Associate	596	\$260.00	\$380.00	\$489.50	\$388.66	\$366.89	\$353.64
Boulder, CO	Partner	12	\$313.16	\$412.50	\$539.91	\$421.53	\$406.91	\$339.29
	Associate	n/a	n/a	n/a	n/a	n/a	n/a	\$241.11
Bridgeport, CT	Partner	46	\$280.00	\$408.41	\$515.04	\$414.30	\$398.00	\$386.54
	Associate	40	\$240.00	\$296.25	\$340.00	\$287.35	\$285.31	\$265.32
Buffalo, NY	Partner	99	\$235.00	\$300.00	\$320.00	\$287.44	\$279.23	\$282.10
	Associate	71	\$160.00	\$205.00	\$225.00	\$197.00	\$202.49	\$195.24
Burlington, VT	Partner	15	\$210.00	\$225.00	\$293.93	\$251.61	\$273.65	\$277.31
	Associate	9	\$150.00	\$150.00	\$175.00	\$168.11	\$192.99	\$197.56
Charleston, SC	Partner	43	\$285.00	\$303.42	\$375.00	\$321.87	\$297.55	\$291.05
	Associate	33	\$175.00	\$215.00	\$250.00	\$216.33	\$211.95	\$211.16
Charleston, WV	Partner	60	\$225.00	\$249.90	\$302.50	\$256.86	\$242.97	\$240.26
	Associate	44	\$161.14	\$186.00	\$213.03	\$188.43	\$185.26	\$179.66
Charlotte, NC	Partner	151	\$340.00	\$465.00	\$616.00	\$499.74	\$473.21	\$464.66
	Associate	143	\$223.85	\$285.00	\$385.00	\$313.28	\$318.09	\$319.80

Section I: High-Level Data Cuts

Firm Size

By Matter Type

2015—Real Rates for Partners and Associates							Trend Analysis (Mean)		
Firm Size	Matter Type	Role	<i>n</i>	First Quartile	Median	Third Quartile	2015	2014	2013
50 Lawyers or Fewer	Litigation	Partner	2,352	\$200.00	\$259.20	\$350.00	\$296.30	\$289.01	\$290.56
		Associate	2,081	\$165.00	\$195.00	\$245.00	\$212.74	\$207.03	\$208.19
	Non-Litigation	Partner	2,127	\$245.00	\$310.00	\$415.00	\$344.55	\$324.93	\$317.36
		Associate	1,660	\$190.00	\$235.00	\$292.75	\$253.66	\$238.48	\$234.85
51-200 Lawyers	Litigation	Partner	1,995	\$250.00	\$326.37	\$440.04	\$374.32	\$365.46	\$363.60
		Associate	1,717	\$175.00	\$220.00	\$285.00	\$246.05	\$234.71	\$238.48
	Non-Litigation	Partner	2,086	\$308.00	\$395.00	\$515.00	\$429.39	\$412.82	\$406.82
		Associate	1,525	\$205.00	\$255.00	\$325.00	\$285.91	\$270.92	\$253.57
201-500 Lawyers	Litigation	Partner	1,895	\$350.00	\$450.00	\$585.04	\$480.33	\$459.44	\$457.59
		Associate	1,590	\$239.68	\$290.00	\$365.00	\$315.88	\$306.50	\$301.98
	Non-Litigation	Partner	2,436	\$394.47	\$500.00	\$664.00	\$548.36	\$525.87	\$507.23
		Associate	1,998	\$260.00	\$326.39	\$450.00	\$369.30	\$355.93	\$335.32
501-1,000 Lawyers	Litigation	Partner	2,055	\$440.00	\$595.00	\$775.91	\$626.80	\$602.04	\$598.54
		Associate	2,537	\$291.90	\$379.56	\$500.00	\$409.47	\$399.68	\$394.40
	Non-Litigation	Partner	3,294	\$530.00	\$700.00	\$910.00	\$736.62	\$704.45	\$688.69
		Associate	4,166	\$340.00	\$454.02	\$615.00	\$485.56	\$457.12	\$447.15
More Than 1,000 Lawyers	Litigation	Partner	1,584	\$595.00	\$725.00	\$864.72	\$738.58	\$713.03	\$694.09
		Associate	1,952	\$356.59	\$445.00	\$561.01	\$463.09	\$444.53	\$434.78
	Non-Litigation	Partner	3,230	\$655.00	\$793.01	\$950.00	\$808.58	\$766.95	\$748.52
		Associate	4,156	\$371.90	\$486.00	\$637.56	\$513.70	\$488.19	\$479.66

Section II: Industry Analysis

Financials

By Matter Type

2015—Real Rates for Partners and Associates							Trend Analysis (Mean)		
Practice Area	Matter Type	Role	n	First Quartile	Median	Third Quartile	2015	2014	2013
Bankruptcy and Collections	Litigation	Partner	365	\$270.00	\$340.00	\$448.05	\$379.88	\$386.38	\$367.44
		Associate	344	\$200.00	\$249.50	\$310.00	\$273.46	\$267.73	\$262.54
	Non-Litigation	Partner	280	\$261.50	\$350.00	\$450.00	\$386.47	\$388.33	\$387.53
		Associate	190	\$200.00	\$235.21	\$309.38	\$294.47	\$309.47	\$266.82
Commercial	Litigation	Partner	365	\$395.00	\$545.00	\$715.00	\$558.23	\$489.42	\$445.16
		Associate	257	\$260.00	\$352.75	\$485.00	\$388.19	\$338.51	\$300.55
	Non-Litigation	Partner	156	\$322.00	\$415.00	\$595.00	\$475.18	\$496.12	\$505.79
		Associate	113	\$205.00	\$285.00	\$346.50	\$325.90	\$317.00	\$368.98
Corporate: Mergers, Acquisitions, and Divestitures	Non-Litigation	Partner	112	\$695.00	\$875.00	\$1,075.00	\$864.79	\$779.87	\$798.93
		Associate	152	\$380.00	\$499.50	\$695.66	\$524.27	\$513.47	\$510.64
Corporate: Regulatory and Compliance	Litigation	Partner	328	\$501.00	\$695.00	\$920.89	\$716.22	\$694.99	\$700.25
		Associate	351	\$335.00	\$430.00	\$600.00	\$467.67	\$460.33	\$440.13
	Non-Litigation	Partner	311	\$637.47	\$803.00	\$1,000.00	\$817.51	\$785.29	\$716.67
		Associate	266	\$360.00	\$478.81	\$625.00	\$494.38	\$478.56	\$445.78
Corporate: Other	Litigation	Partner	619	\$350.00	\$501.00	\$680.00	\$533.38	\$497.27	\$511.43
		Associate	541	\$240.00	\$320.00	\$425.00	\$347.38	\$322.74	\$320.20
	Non-Litigation	Partner	1,074	\$540.00	\$765.32	\$990.00	\$776.27	\$724.68	\$687.81
		Associate	992	\$335.00	\$467.95	\$640.00	\$500.01	\$451.61	\$427.99
Environmental	Non-Litigation	Partner	27	\$440.00	\$495.00	\$777.63	\$590.29	\$579.06	\$541.86
		Associate	17	\$260.00	\$320.00	\$380.00	\$342.99	\$309.57	\$417.00
Finance and Securities	Litigation	Partner	325	\$590.00	\$753.18	\$895.00	\$746.59	\$655.29	\$615.78
		Associate	328	\$357.84	\$482.24	\$592.50	\$480.43	\$432.16	\$426.30
	Non-Litigation	Partner	3,353	\$595.00	\$800.00	\$999.35	\$797.82	\$753.59	\$729.81
		Associate	3,335	\$378.06	\$518.20	\$680.00	\$538.35	\$508.25	\$491.70
General Liability	Litigation	Partner	287	\$154.62	\$290.00	\$559.90	\$375.43	\$334.79	\$305.50
		Associate	286	\$150.00	\$225.00	\$360.00	\$275.74	\$273.25	\$213.70
Intellectual Property: Patents	Non-Litigation	Partner	16	\$395.00	\$662.50	\$745.75	\$606.61	\$463.69	\$431.73
		Associate	9	\$280.00	\$300.00	\$470.00	\$367.83	\$312.09	\$267.25
Intellectual Property: Trademarks	Non-Litigation	Partner	22	\$425.00	\$425.00	\$525.00	\$520.29	\$517.77	\$387.03
		Associate	16	\$211.44	\$250.00	\$287.50	\$325.13	\$383.85	\$299.55
Intellectual Property: Other	Litigation	Partner	14	\$416.10	\$484.16	\$675.26	\$525.79	\$403.40	\$517.87
		Associate	11	\$300.00	\$345.00	\$475.00	\$395.86	\$283.68	\$310.33
	Non-Litigation	Partner	22	\$340.00	\$409.00	\$525.00	\$456.73	\$436.35	\$464.60
		Associate	19	\$250.00	\$303.60	\$465.00	\$383.64	\$362.47	\$363.09

Section VI: International Analysis

United Kingdom

2015—Real Rates for Partners, Associates, and Paralegals

Trend Analysis (Mean)

Role	n	First Quartile	Median	Third Quartile	2015	2014	2013
Partner	820	\$555.12	\$731.08	\$870.22	\$727.62	\$729.43	\$714.89
Associate	1,611	\$359.92	\$460.34	\$588.49	\$484.49	\$476.11	\$469.00
Paralegal	714	\$165.30	\$210.21	\$252.92	\$216.46	\$214.83	\$217.76

United Kingdom

By Practice Area and Matter Type

2015—Real Rates for Partners, Associates, and Paralegals

Trend Analysis (Mean)

Practice Area	Matter Type	Role	n	First Quartile	Median	Third Quartile	2015	2014	2013
Commercial	Litigation	Partner	14	\$716.14	\$790.52	\$878.00	\$784.61	\$795.28	\$769.60
		Associate	17	\$353.34	\$568.60	\$666.72	\$502.07	\$504.57	\$517.88
		Paralegal	13	\$162.60	\$244.61	\$268.86	\$230.48	\$292.38	\$298.83
	Non-Litigation	Partner	86	\$512.47	\$618.12	\$785.00	\$649.09	\$662.66	\$667.02
		Associate	145	\$337.66	\$411.08	\$485.89	\$428.86	\$422.76	\$409.72
		Paralegal	47	\$168.83	\$222.75	\$274.35	\$225.75	\$217.42	\$247.85
Corporate: Mergers, Acquisitions, and Divestitures	Non-Litigation	Partner	101	\$656.85	\$780.00	\$967.87	\$793.51	\$786.93	\$743.99
		Associate	246	\$390.94	\$529.25	\$687.71	\$535.17	\$471.05	\$480.13
		Paralegal	62	\$243.83	\$270.65	\$350.00	\$286.52	\$249.97	\$277.09
Corporate: Regulatory and Compliance	Litigation	Partner	7	\$755.00	\$848.81	\$1,028.02	\$863.19	\$924.18	\$894.21
		Associate	15	\$419.75	\$472.99	\$606.83	\$503.02	\$545.01	\$606.12
		Paralegal	24	\$136.91	\$145.98	\$224.31	\$174.83	\$200.33	\$308.31
	Non-Litigation	Partner	63	\$632.51	\$746.60	\$821.91	\$730.74	\$703.08	\$721.18
		Associate	113	\$342.30	\$419.41	\$564.45	\$440.53	\$472.65	\$453.47
		Paralegal	20	\$175.07	\$189.63	\$252.17	\$209.06	\$194.49	\$259.14
Corporate: Other	Litigation	Partner	22	\$488.85	\$610.14	\$822.00	\$668.85	\$856.87	\$727.56
		Associate	26	\$294.49	\$365.77	\$477.61	\$391.65	\$484.18	\$513.35
		Paralegal	15	\$180.77	\$225.11	\$288.41	\$233.40	\$272.12	\$300.03
	Non-Litigation	Partner	121	\$599.46	\$755.00	\$894.17	\$762.50	\$717.44	\$710.22
		Associate	224	\$353.00	\$458.36	\$547.53	\$476.40	\$463.71	\$496.87
		Paralegal	155	\$74.67	\$172.74	\$205.00	\$161.77	\$155.30	\$139.62
Finance and Securities	Litigation	Partner	n/a	n/a	n/a	n/a	n/a	\$942.92	\$826.73
		Associate	8	\$365.95	\$425.95	\$460.99	\$416.84	\$519.04	\$513.59
		Paralegal	n/a	n/a	n/a	n/a	n/a	\$267.26	\$257.50
	Non-Litigation	Partner	285	\$654.00	\$787.81	\$943.27	\$787.63	\$815.08	\$766.28
		Associate	517	\$379.42	\$502.87	\$625.00	\$513.97	\$511.58	\$500.82
		Paralegal	181	\$160.11	\$225.30	\$252.92	\$226.61	\$230.63	\$237.99